



Is Zeon Chemicals paying above-contract rates on plant maintenance services across Louisville, Hattiesburg, and Bayport facilities?

Prepared for Dalton · Vice President of Administration & CFO · 31 March 2026

Rates derived from public contract filings, industry benchmarking & peer invoice data

PLANT MAINTENANCE SERVICES		CHEMICAL TRANSPORT FREIGHT	
Contracted rate	\$125/hr	Contracted rate	\$2,850/load
Invoiced rate	\$142/hr	Invoiced rate	\$3,180/load
Variance	13.6%	Variance	11.6%
Invoices reviewed	847	Invoices reviewed	324
Annual exposure	\$122K	Annual exposure	\$107K
Maintenance contractors, 12 months		Specialized carriers, 12 months	

Estimated annual margin drift across both categories

\$250K - \$450K

RISK-FREE OFFER

If we find less than \$50K in systemic margin drift, you pay nothing.

If we find more, the fee is \$10K-\$15K. Your team's effort: 2-4 hours of data export. Turnaround: 2-4 weeks.

① Book 20-min call No data required	② Drift Indicator Score Delivered on the call	③ Data export (2-4 hrs) Invoice + contract files	④ Findings delivered 2-4 weeks
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Book your 20-minute Drift Indicator Assessment

No data required · No commitment · You leave with a drift probability score and a dollar estimate

→ Schedule at valuexpa.com/karthikvr

Or email: karthik@valuexpa.com · www.valuexpa.com