



Is Test Co paying above-contract rates for maintenance services during this Texas manufacturing upturn?

Prepared for John · CFO · 30 March 2026

Rates derived from public contract filings, industry benchmarking & peer invoice data

INDUSTRIAL MAINTENANCE SERVICES		INBOUND FREIGHT ACCESSORIALS	
Contracted rate	\$85/hr	Contracted rate	\$2,400/load
Invoiced rate	\$97/hr	Invoiced rate	\$2,750/load
Variance	14%	Variance	15%
Invoices reviewed	156	Invoices reviewed	84
Annual exposure	\$75K	Annual exposure	\$58K
maintenance contractors • 12 months		freight carriers • 12 months	

Estimated annual margin drift across both categories

\$150K - \$280K

RISK-FREE OFFER

If we find less than \$50K in systemic margin drift, you pay nothing.

If we find more, the fee is \$10K-\$15K. Your team's effort: 2-4 hours of data export. Turnaround: 2-4 weeks.

<p>① Book 20-min call No data required</p>	<p>② Drift Indicator Score Delivered on the call</p>	<p>③ Data export (2-4 hrs) Invoice + contract files</p>	<p>④ Findings delivered 2-4 weeks</p>
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Book your 20-minute Drift Indicator Assessment

No data required · No commitment · You leave with a drift probability score and a dollar estimate

→ [Schedule at valuexpa.com/karthikvr](https://valuexpa.com/karthikvr)

Or email: karthik@valuexpa.com · www.valuexpa.com